

MAURIZIO BALDASSARI

Brera

www.mauriziobaldassari.com

Company data

Company name: Maralunga s.r.l.

Address: Via Solferino 14, Milan, Italy

Phone: 0039/02842 12100

E-Mail: info@compass-group.org

showroom@mauriziobaldassari.it

Website: <u>www.mauriziobaldassari.com</u>

Facts about Maurizio Baldassari

Company founded in 1975

Maurizio Baldassari brand since 1982

Made in Italy since 1982

Premium pret a porter positioning in the Menswear Market

Product portfolio: suits, tailored jackets, sport coats, knitwear, shirts, trousers, coats, outerwear

12 employees in Milan HQ

Produced by top 5 Italian quality manufacturers

Fabrics and yarns are from top weavers

and spinners in Italy

Annual production: Q. N. ca. 30.000 high-

quality garments

100% export in the main markets: USA,

Canada, Central and Eastern Europe,

Turkey, Far East

100% Italian product: 100% italian fabrics,

100% italian manufacture, 100% italian

design and quality control

MB Brera collection









MB Brera headquarter in Milan

Directors

Roberto Baldassari

Head of Production

Eastern Markets Marketing & Sales

Director

Renato Baldassari

Head of Design &

Western Markets Sales Director

Team

Administration

1 Administration Manager

Sales

1 Sales Manager

1 Sales Assistant

Design

2 Designers1 Product

developer

Production

1 Production Planning Manager

2 Production Office

Operator

Quality Control

1 Quality Control Manager



Design and Product Development

Innovative solutions for fabrics and products

Production
flexibility to adapt
our collections to
current trends in
the market

High quality fabrics

Adaptation to specific client requirements

Focus on SMART CASUAL style with high quality fabrics and garments Costant research on fabrics and yarns for innovative solutions

Italian design, refined image and look



Production

Outerwear

Flexibile and high level supplier for raincoats, field jackets, bombers, quilted jackets

Shirts

High level workmanship and machinery

Knitwear

Supplier with top knit machinery and high skilled workmanship

Suits and jackets manufacturers

Top Quality maker of suits and jackets.
The same level of quality of similar luxury menswear brands

Trousers

High quality manufacturer with perfect fit and details

Eco sustainability

Supplier with high workmanship standards and eco sustainability certificate



MB Brera Unique Selling Proposition

Creativity, innovation and Italian high quality from one hand at reasonable prices

100% made and designed in Italy

Selected distribution **Strong product** and brand identity

Close relationships between the company and suppliers

Fabrics exclusivity

International company culture

Flexibility, mobility and efficiency in customer support



MB Brera distribution

Main markets:

USA, Canada, Central and Eastern Europe, Turkey, Far East

Market level of distribution: Premium level

Type of distribution: Independent multi brand operators, mainly family owned

Total look competitors:

- Lardini, Massimo Alba, etc. Single product competitors:
- PT01, Herno, Barba, Gran Sasso, Tagliatore, Boglioli, etc.

Main customers:

- Mitchell's group in US
- Harry Rosen in Canada
- Bongenie Grieder in Switzerland
- Louis Copeland in Irland
- Engelska in Sweden
- Beymen in Turkey
- Takashimaya in Japan

Showrooms:

- Headquarter showroom in Milan, Italy
- Agency and showroom in NY, USA
- Agency and showroom in Reutlingen and Munich, Germany
- Brand ambassadors in Germany, Sweden,
 Switzerland, Spain

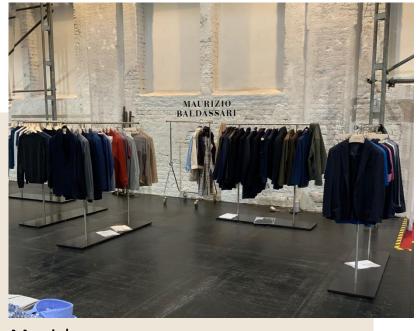
N. 3 showrooms: Milan, New York and Munich



New York 29 E 19th St, NY, USA



Milano Via Solferino 14, Brera, Milano, Italy

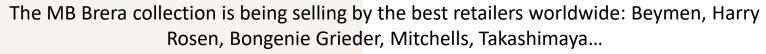


Munich, Amalien Straße 51, Rückgebäude, Germany

Brera

Global presence







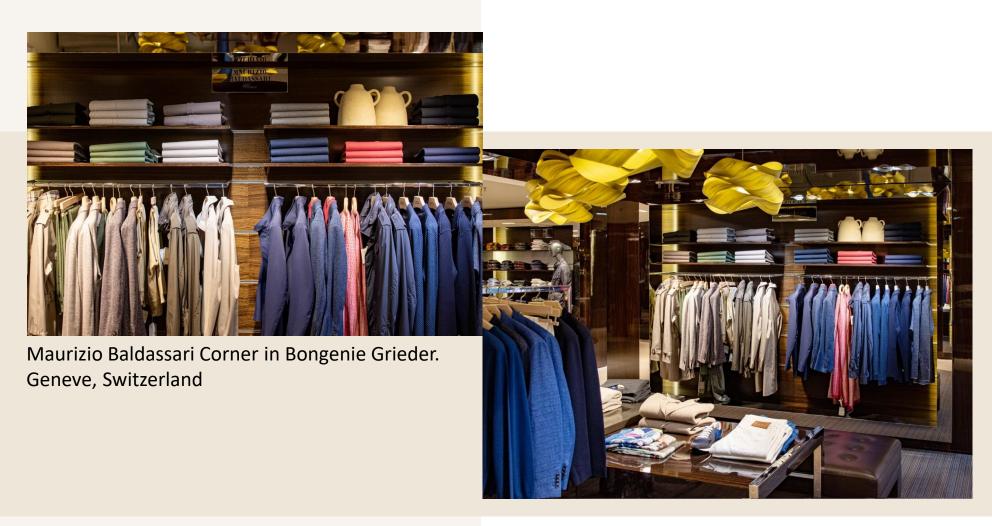
MB international key accounts





Maurizio Baldassari Corner in Harry Rosen dept. Stores. Toronto, Canada

MB international key accounts



MB international key accounts



Soft customization by Eletto. Almati, Kazakhstan



Thank you!