



**Online exam monitoring and control**

**Real-time engagement analytics**

Engagement and attention control



Face ID and emotions detection



Video streaming is not required



# ONLINE EDUCATION SCALABILITY VS QUALITY



**15 minutes**  
before most students  
lose attention learning  
online



**94.5%**  
of e-learners who  
start a MOOC drop out  
before the end



**86%**  
of students admit  
they have cheated  
in online tests



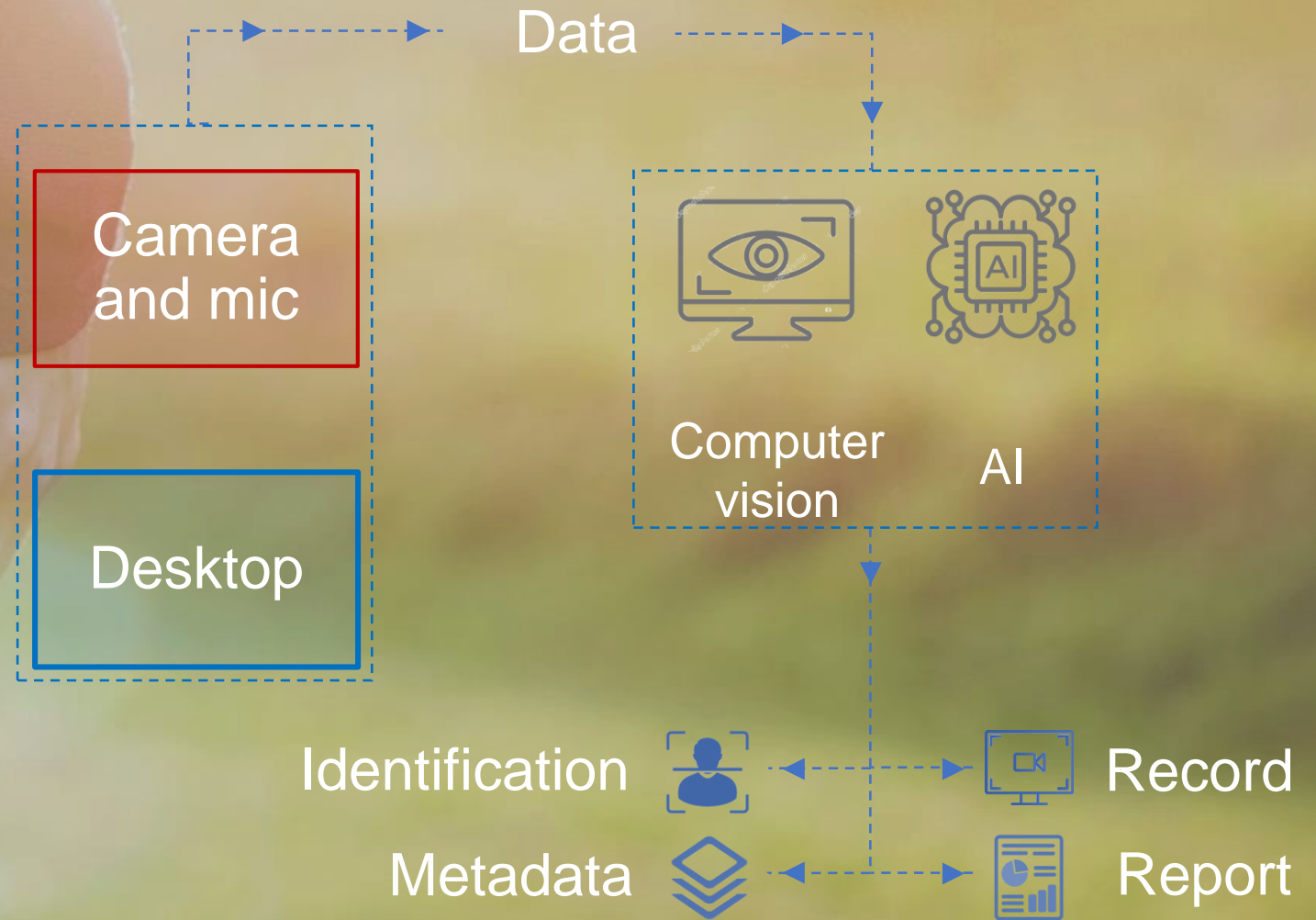
<https://www.physiology.org/doi/pdf/10.1152/advan.00109.2016>

<https://blog.edx.org/study-moocs-offers-insights-online-learner-engagement-behavior>

[https://www.cleveland.com/metro/2017/02/cheating\\_in\\_college\\_has\\_become.html](https://www.cleveland.com/metro/2017/02/cheating_in_college_has_become.html)



# ONLINE PROCTORING: HOW IT WORKS



# WHAT TECHNOLOGY CAN 'SEE'



Face recognition



Emotions recognition



Gaze detection



Person identification



Absence of the person



Unauthorized person



Speech detection



Tab change



Screen sharing,  
secondary monitor



# TURN-KEY SERVICE



Qualified proctors



User support  
service 12/5



Branded support  
portal



Customer proctor  
training



Situation centre



Knowledge  
base



Interfaces for human  
proctoring



Integration with LMS  
and test platforms



Analytics and  
reports



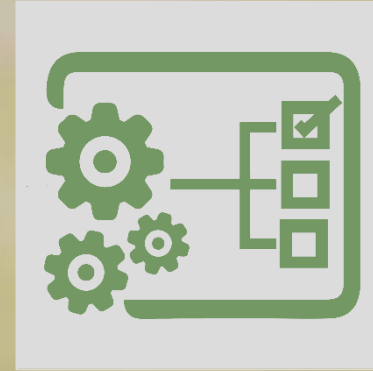


# INFRASTRUCTURE OPTIONS



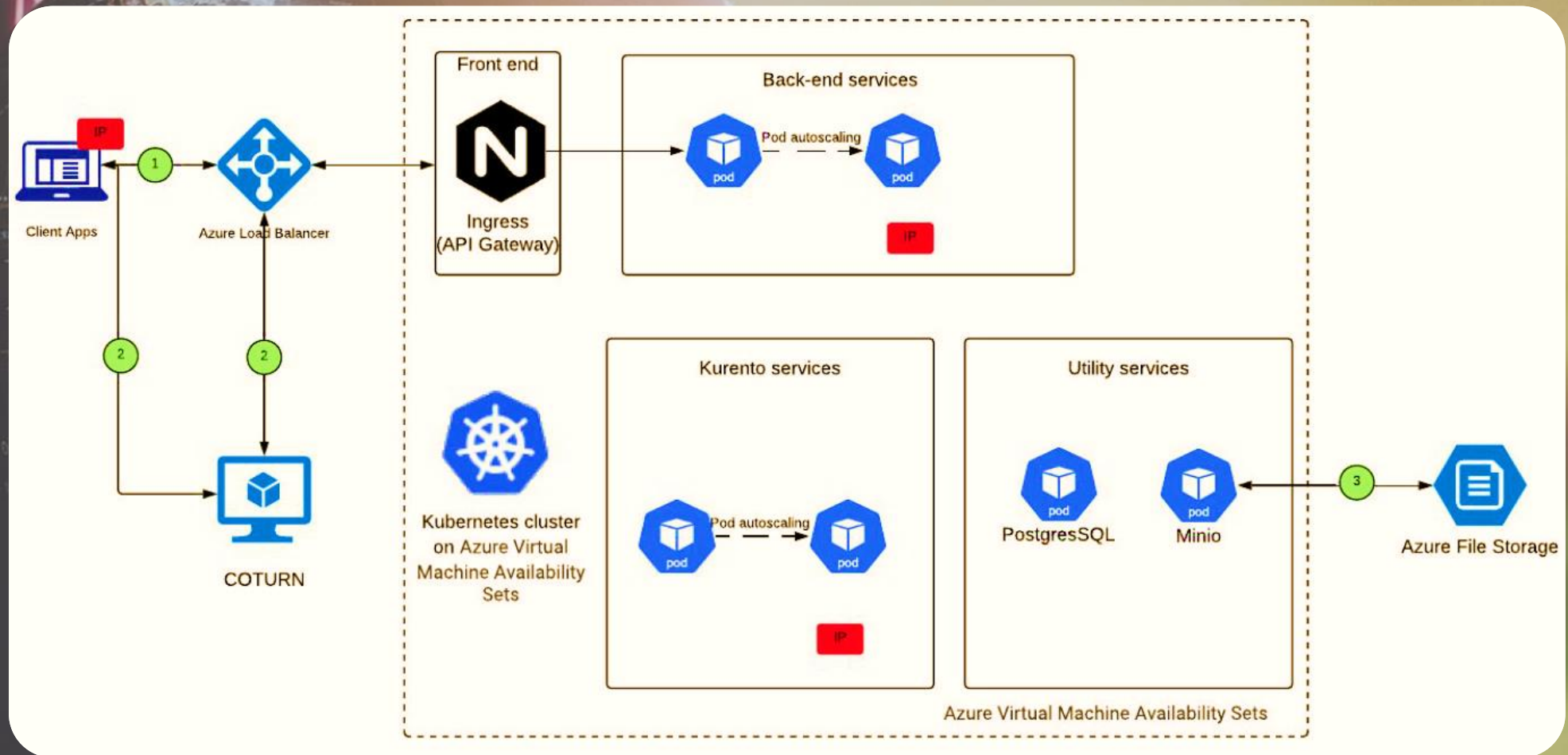
I. Examus  
cloud server

II. Customer  
Cloud Server



III. Customer  
Infrastructure

# EXAMPLE OF SOLUTION ARCHITECTURE

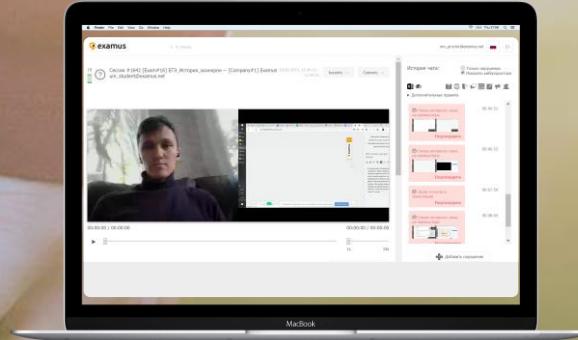


# THREE PROCTORING OPTIONS

## 1. Automatic

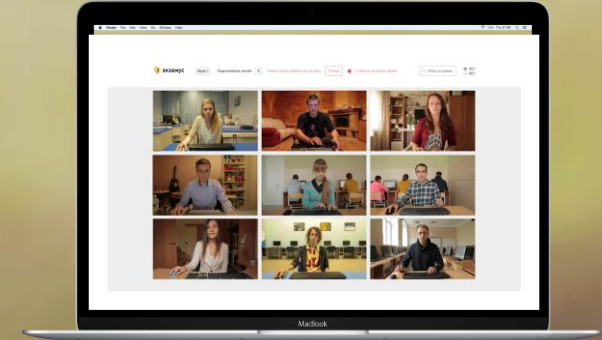
- Test-taker identification
- Recording audio, video and desktop
- Detailed report on violations
- Violation probability calculation

## 2. Asynchronous



Automatic **PLUS**  
review of recording  
by proctor

## 3. Synchronous



Automatic **PLUS**  
live monitoring and  
exam control by proctor

Support from experienced proctors





## USE CASE 1: ONLINE ENTRANCE EXAMS AND ENROLMENT TESTS

Our online proctoring service helps universities expand their intake outside their home countries, with online entrance exams verified by technology and people.

National Research University Higher School of Economics was one of the first educational institutions to implement our online proctoring solutions. Today it accepts students **from more than 100 countries.**



NATIONAL RESEARCH  
UNIVERSITY



## USE CASE 2: MASS EXAMS VIA MOOC PLATFORMS

Examus' service has been integrated with leading MOOC platforms like Moodle and EdX.

Online proctoring guarantees the transparency and authenticity of exams and testing on MOOC platforms.

Since 2015, Examus' service has handled more than 800,000 exams on OpenEdu, one of Russia's leading MOOC platforms.





## USE CASE 3: ONLINE OLYMPIAD

Examus' online proctoring solutions have been successfully implemented for a range of K-12 and university competitions online.

The most popular option is asynchronous proctoring. All participants are verified using automatic proctoring. Those who achieve a pass mark are also reviewed by human proctors.



# ATTENTION AND ENGAGEMENT MONITORING: HOW IT WORKS

1. The service works in the browser on a laptop or smartphone. It gains access to the camera

2. The system analyses the video stream directly on the client device

3. The customer receives real-time analytics on user behaviour

**The system focuses on two key metrics:**

**Attention** – using gaze detection

**Engagement** – using facial key point dynamics

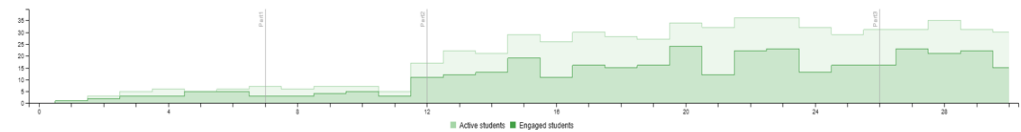




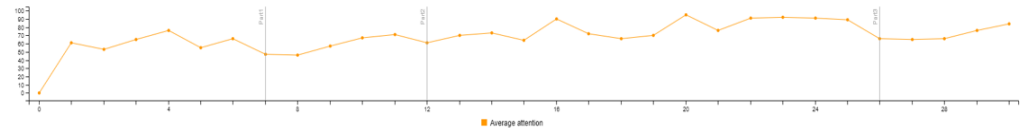
# BUSINESS CASES

- Real-time analysis of how students or employees respond to video content
- Real-time feedback from live webcast audiences
- Evaluation of response from distributed focus groups for promo videos etc

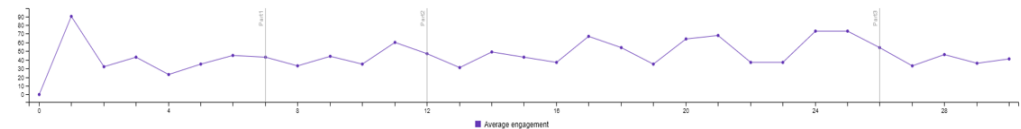
Active engagement



Mid-level attention



Mid-level engagement




ВОВЛІЧЕНОСТІ  
СРІДНІЙ УРОВЕНЬ



# INTEGRATION WITH YOUTUBE

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**Example**

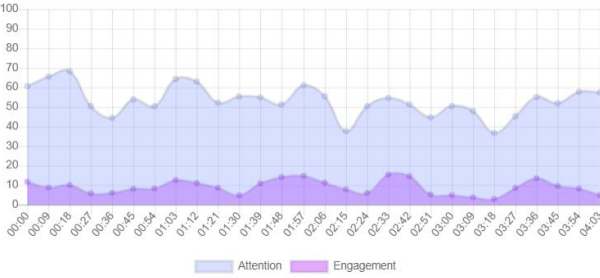
<https://app.vsend.us/AWG61CPKeRUe> [Copy](#)

**Video description**

This is a description of video.

**Analytics**

Focus Attention/Engagement



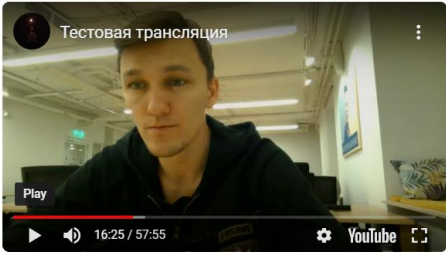
Legend: Attention (blue), Engagement (purple)

**Users**

**Summary**

<b>Adams</b>	06.11.2019, 13:55:32	<a href="mailto:adams@example.com">adams@example.com</a>
<b>Baker</b>	06.11.2019, 13:55:32	<a href="mailto:baker@example.com">baker@example.com</a>
<b>Clark</b>	06.11.2019, 13:55:32	<a href="mailto:clark@example.com">clark@example.com</a>
<b>Davis</b>	06.11.2019, 13:55:32	<a href="mailto:davis@example.com">davis@example.com</a>

1. Uploaded video analytics
2. Live streaming real-time analytics



**Webcast 2**

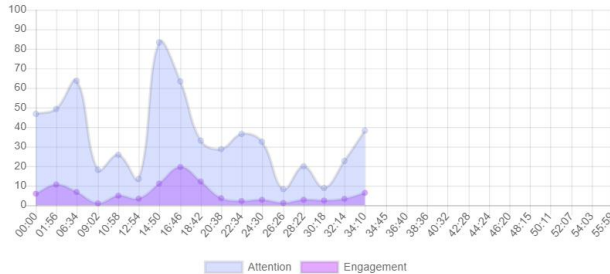
<https://app.vsend.us/Dn4plmcJFgcC> [Copy](#)

**Video description**

Smth

**Analytics**

Focus Attention/Engagement

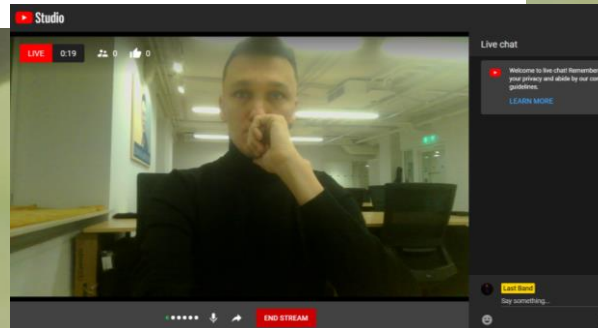


Legend: Attention (blue), Engagement (purple)

**Users**

**Summary**

<b>Макс 1</b>	06.12.2019, 19:13:07	
<b>Макс</b>	06.12.2019, 18:58:44	
<b>Тып</b>	06.12.2019, 18:52:24	
<b>Макс</b>	06.12.2019, 18:51:59	





# BUSINESS MODELS

## VOLUME BASED

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Starter option or  
one-time project  
**From \$3 per exam**

**Universities**

## SUBSCRIPTION / LICENSE

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Limited volume at  
lower unit price  
**From \$36K per year for  
12 000 of Exam hours**

**Enterprise, MOOCs,  
large universities**

## WHITELABEL

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Built-in feature  
for platform  
**From \$100K**

**Partners**



# WHY EXAMUS?

## Cutting-edge software

- Chrome-based browsers, Mozilla Firefox compatible
- User-friendly and secure, choose your option: web app or extension
- Multilingual interfaces

## Flexible business models

- Volume-based
- Subscription/license
- Whitelabel

## Turn-key service

- Tech and user-support centre
- Monitoring centre from scratch: methodology, training and guidelines
- Scalable team of experienced proctors
- User-friendly reports, situation room, knowledge base





# EXAMUS NUMBERS



From 10,000  
exams per  
month



5 years market  
experience



More than 50  
customers



Students from  
over 120 countries

open doors

 Microsoft  
Co-Sell Partner

 **SBERBANK**

 **Berkeley**  
UNIVERSITY OF CALIFORNIA



 OpenEDU

 **voxy**

**20.35**  
УНИВЕРСИТЕТ НТИ

 **FINANCIAL  
UNIVERSITY**  
UNDER THE GOVERNMENT OF THE RUSSIAN FEDERATION



NATIONAL RESEARCH  
UNIVERSITY



National Research  
**Toms  
State  
University**



**RANEPA**



**MISIS**  
National University of  
Science and Technology



**St Petersburg  
University**



**Ural Federal  
University**



**UNIVERSIDAD  
La Gran Colombia**



**БелГУ**  
BELGOROD STATE  
UNIVERSITY (BSU)



**POLYTECH**  
Peter the Great  
St.Petersburg Polytechnic  
University

**softline**



# OUR CONTACTS



## Compass Consulting Group

Representative office and  
business development in  
Germany, Austria & Switzerland  
/ DACH-Region

[www.compass-group.org](http://www.compass-group.org)  
[info@compass-group.org](mailto:info@compass-group.org)

Stuttgart Area, Germany  
+49 1767 066 3492